

Someone breaking into your premises or stealing goods at knife point is an obvious threat to any business. But as claims reported to Guild Insurance show, they're not the only crimes occurring.

## Case 1

A trusted employee was away on leave when her replacement noticed some anomalies in payments made to contractors. A number of invoices simply didn't match up. Although the business name was the same, the layout of the invoice and the style of the font were different. There were also instances of two invoices for the same amount.

Further investigation revealed different bank accounts for the same contractor. The police were notified when it was discovered

that the employee had been using company funds to pay her personal bills of over \$40,000.

### Case 2

An employee was discovered stealing stock from the business in which she'd worked for many years. Subsequent investigation revealed she then sold the stock through an online business.

She went to considerable lengths to systematically steal from her employer by using her unrestricted access to the building to install spyware and remote login software on a number of computers. It's alleged she used this software to login into the computer systems from her home and make unauthorized changes to business

records. She was also found to have falsified other documents, such as logbooks and transaction receipts.

### Case 3

A trusted employee used the Point of Sale (POS) system to divert the proceeds of sales back to her own credit card. In an effort to cover her tracks, she would report that some credit card receipts had been inadvertently misplaced during busy periods. Because she had volunteered the information, no one thought to investigate further.

To make things worse, while the business did have CCTV directed towards the service counter, recordings were not retained. Footage was taped over every 24 hours.

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While people are alert to the threat of crimes by strangers, many underestimate the risk of theft by employees. When it comes to security, successful businesses take steps to address both.

Employee dishonesty, or fraud, can be hard to manage as it's less obvious than a burglary or robbery. People who commit these crimes make a conscious effort to deceive the business by concealing their activities. They avoid detection by making sure everything seems normal on the surface, while they are systematically stealing cash, stock or other items. Unfortunately, by the time the theft has been identified, some businesses have lost hundreds of thousands of dollars.

Three things are widely recognised as giving rise to fraudulent activity.

- a) Pressure mounting debts or other financial pressures in a person's life can motivate them to do things they wouldn't normally do, such as steal from their employer.
- b) Opportunity a work place that doesn't have systems and processes to protect against dishonest behaviour presents an ideal opportunity for fraud.
- c) Rationalisation individuals can easily justify their actions with beliefs such as 'It's just a loan, I'll pay it back as soon as I can' or 'I deserve something extra, noone appreciates how hard I work'.

While it can be difficult for employers to reduce the financial pressure employees' face, all businesses can take steps to reduce the opportunities for fraudulent activity.

# Protecting your business against dishonesty

# 1. Don't think it won't happen to you

It's tempting to believe that *your* people and *your* business are different to those in the case examples. After all, you've invested so much in developing a culture of trust.

While trust is important in any working relationship, it doesn't protect against fraud. People who commit fraud often conceal their activities by appearing reliable and trustworthy. That way, supervisors are less likely to keep a close eye on what they're doing.

# Protect against fraud with systems and processes

There are many things businesses can do to reduce the risk. Work with your accountant to ensure you have the right measures in place. For instance:

- Make sure reconciliation of financial transactions is incorporated into daily work practices. E.g. checking that sales totals match with cash and EFTPOS receipts. Similarly, always reconciling bank statements against the figures recorded in the business' financial records.
- 'Separation of duties' is essential for combatting these crimes. It's about putting the right checks and balances in place so that no one person has complete control over a single process. E.g.

While Kate is responsible for paying suppliers, she is unable to enter the supplier's details in the computer system. That way, she can't divert payment to another bank account by altering the supplier's details.

Similarly, while Tran is responsible for entering supplier details into the system, he cannot access or execute the payment process.

- Step by step procedures for key business practices, such as accounts payable, are a must. Good procedures help people to know what's expected of them while providing a baseline for monitoring business performance.
- Commit to good recruitment practices including background checks for new employees.

## 3. Lead the way - zero tolerance to fraud

The right work place culture is essential. Owners, managers and supervisors must role-model desired behaviours and have a visible presence in the business. If they're not vigilant, no one else will be.

- Following fraud prevention procedures should be non-negotiable. Periodically audit compliance – don't wait for a problem.
- Often other people in the business know that dishonest behaviour is occurring. Establish an appropriate 'whistle blower' mechanism for staff to report any concerns. And ensure employees have access to adequate support programs.
- > And of course, be on the lookout for suspicious or irregular activity such as:
  - invoice price differs from the amount approved for purchase
  - lost receipts for credit card transactions
  - negative inventory entries
  - unauthorised bad debt write-offs
  - excessive employee overtime
  - unexplained access to buildings or systems

## 4. Regularly review all security measures

- Increasingly employees need keys, access codes and IT system logins. But unless businesses are vigilant in managing these, security may be compromised rather than strengthened. Don't ever use generic logins or access codes.
- Invest in reputable security software (firewall, antivirus, antispyware etc).
  Access the Australian Government's Stay Smart Online website for a free 'alert service', self-assessment tools and practical tips.
- > Finally, cash should only be held overnight if an appropriate safe is available.



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